



ARIANEGROUP IS A SPACE BUSINESS ENABLER

"ENABLING EUROPE
TO ACCESS SPACE,
FOR THE BENEFIT OF ALL ITS CITIZENS
IS WHAT WE DO EVERY DAY."

Propulsion solutions for all missions and all orbits

- Satellite propulsion systems
- Launchers propulsion products and equipment (e.g. ammonium perchlorate, nozzle...)

Orion-MPCV propulsion system



Moon

Access to space

- Ariane 5 & Ariane 6
- Marketing and operations of Vega & Soyuz via Arianespace and Rockot via Eurockot
- Space Situational Awareness & Space Traffic Solutions through GEOTracker

Advanced space products and solutions

- Light and stable composite space structures
- Cutting-edge equipment and sensors for New Space
- Critical deep space solutions



Stability on Earth supported by deterrence



WORLD LEADER IN ACCESS TO SPACE

9,000

EMPLOYEES
IN FRANCE
& GERMANY

11

SUBSIDIARIES & MAIN AFFILIATES

50/50

JOINT COMPANY BETWEEN AIRBUS & SAFRAN €3.4 BILLION

ESTIMATED PRO FORMA SALES



CIVIL LAUNCHERS

Ariane 5
Ariane 6
Launch services



DEFENSE

► M51 program



EQUIPMENT & SERVICES

For satellites, spacecraft
For launchers
For defence, security, critical
infrastructures and industry





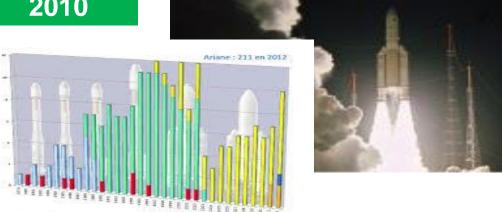
FROM 1980



- **▶** Launch attempts
- ► Technical exploits
- **▶** Public enthusiasm

TO 2010





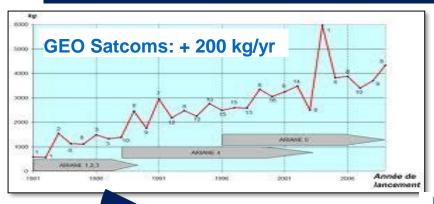
- ► Reliability, Availability, Cadence
- Industrialisation, Low Costs

Access to Space is Strategic



1980-2010

Evolution of launchers missions / performance / size



Dual launch

Deep space

ATV to

ISS

(Ariane 5)



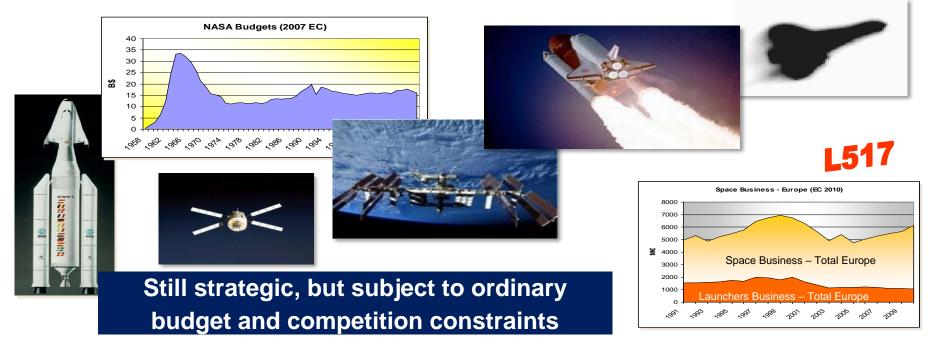


ArianeGroup Keynote - LETI Innovation Days - 04/07/2018



1980-2010

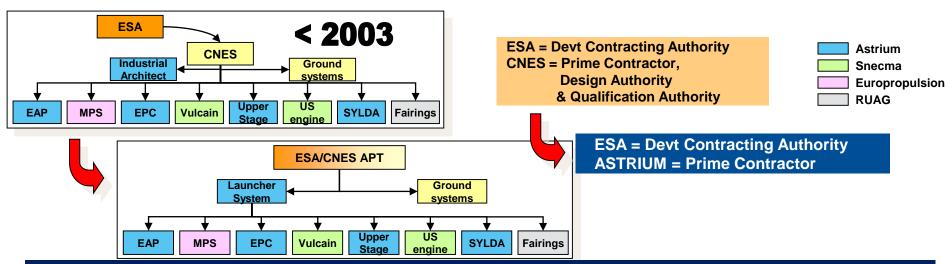
Ambitions for space: ups, downs and ruptures ...





1980-2010

Programmes management & organisation



From direct management of industry by Agencies to responsibilized industry wrt reliability, availability and competitiveness

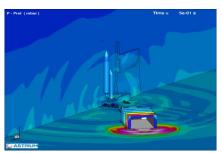


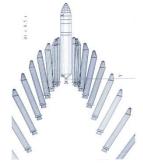
1980-2010

Leading edge engineering & technology ...

... to be now fully devoted to industrial robustness

- Leading edge System Engineering
 - Multi-disciplinary optimisation ("Architect")
 - Top-Down approach & concurrent engineering
 - Reliability & Safety
- Leading edge engineering
 - Physics modelling in all domains!





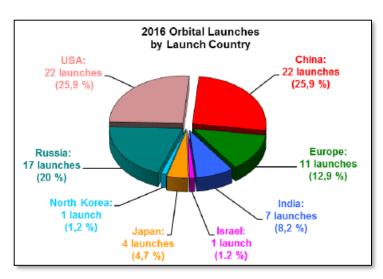


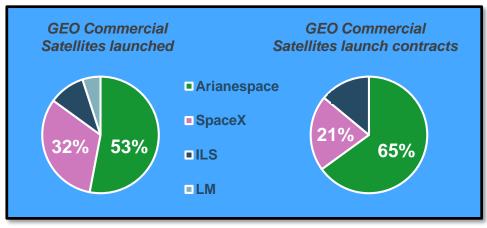
- Today & tomorrow :
 - Model Based System Engineering (MBSE)
 - Functional Mock-Up (FMU)
 - Digital Mock-Up (DMU)
 - Functional Digital Mock-Up (FDMU)



1980-2015

European Supremacy on Commercial Market







2010 + ...

Private actors shaking the well established playground ...



Total disruption on commercial launch service prices (k\$/kg)



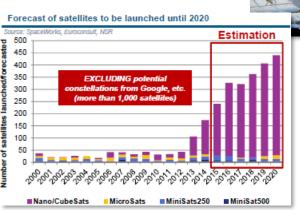
2010 + ...

The wave of New Space





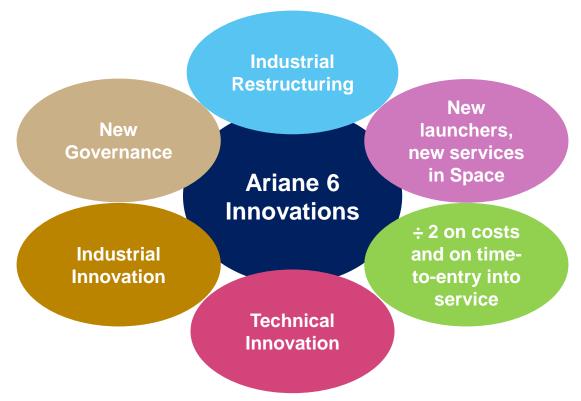




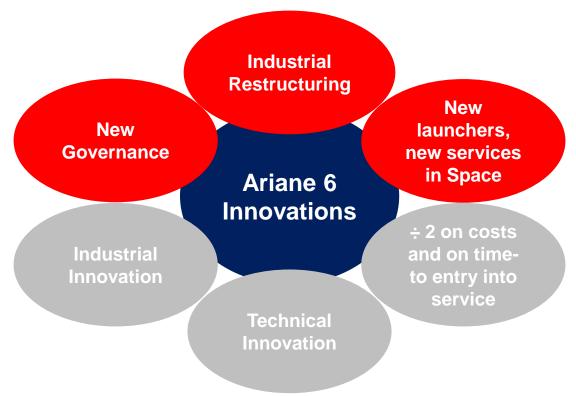














... THE EUROPEAN ANSWER FOR 2020

On June 16th 2014, Airbus and Safran have proposed a triple initiative to reshape European launcher sector

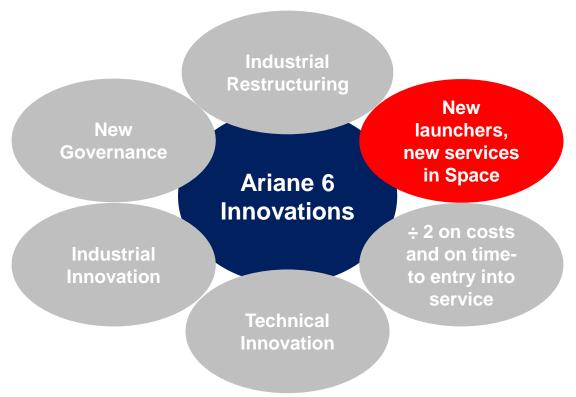


The two main European launcher industrialists decided to join forces to build a new rationalized and lean, Franco-German, industrial organization

Adapting the partnership between Governments/ESA and industry.

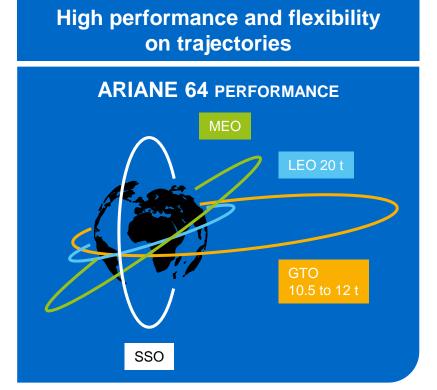
Respond to the evolution of market requirements over the next decades with a modular, two-variant offer, and with large built-in evolution and growth potential.

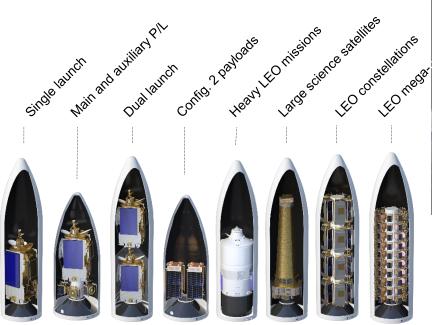






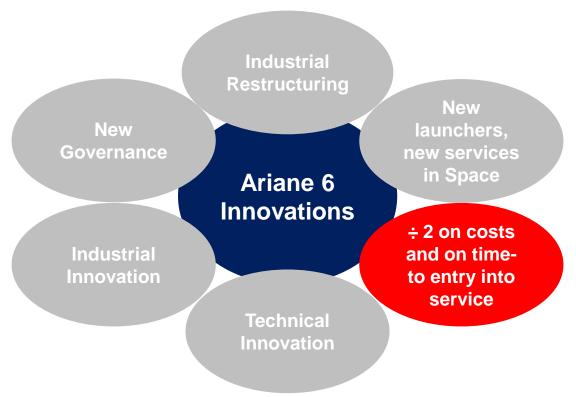








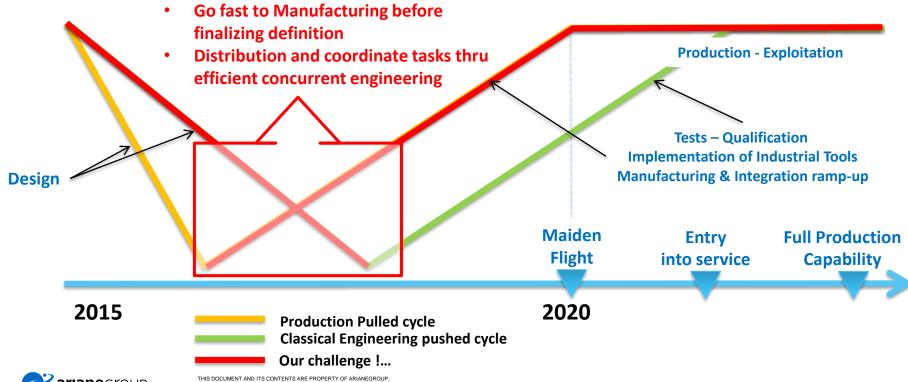




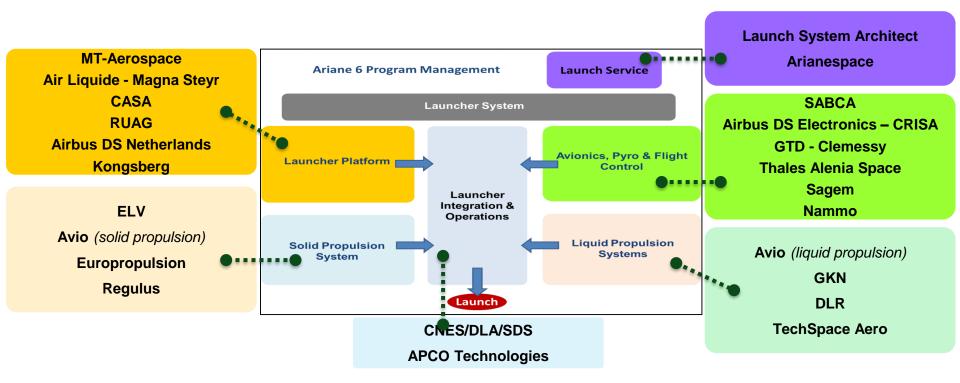


ARIANE 6 ENGINEERING: PRODUCTION PULL APPROACH

Gain a factor 2 to 3 on NRC, RC and time to exploitation ...

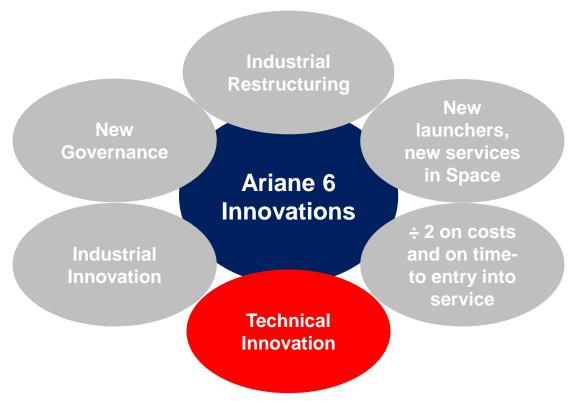


ARIANE 6 ENGINEERING, HOW WE ARE DOING IT ...



Each actor of the extended enterprise is involved in one and only one segment





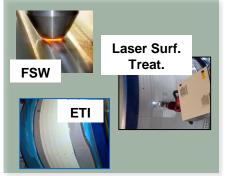


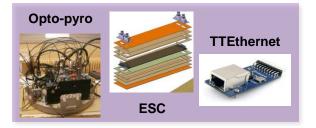
... THE EUROPEAN ANSWER FOR 2020

Ariane 6 & VEGA C directly benefit from R&T investments done in the last decade













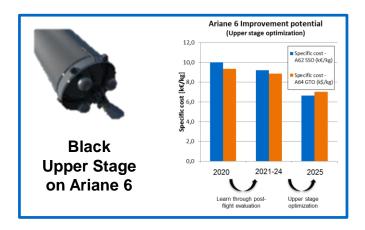




SPACE TRANSPORTATION TOMORROW ...

... THE EUROPEAN ANSWER IN THE 20'S

A family of innovative dispensers and stages to answer several market needs and improve Ariane 6 market capture M/LEO constellation Multi-payload for GTO and GEO dispatching Deploying (big) **Dual launch towards** constellations **GTO** Replenishing in multiple Dispenser(s) Transportation of stack planes of small sats to GEO Galileo 1st and 2nd generation Kick Stage(s) Enabling complex and long duration missions MICROSAT 📦 🔈 Exploration (lunar and LaunchShare cargo) Science missions

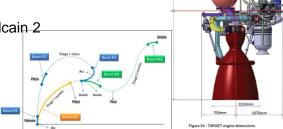


PROMETHEUS Engine (for core stage)

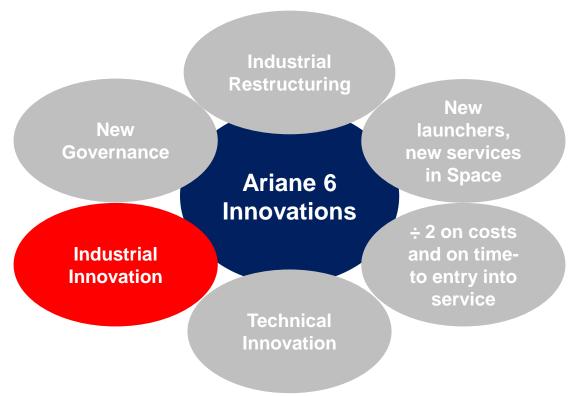
Same thrust level as Vulcain 2

10 times cheaper

Reusable







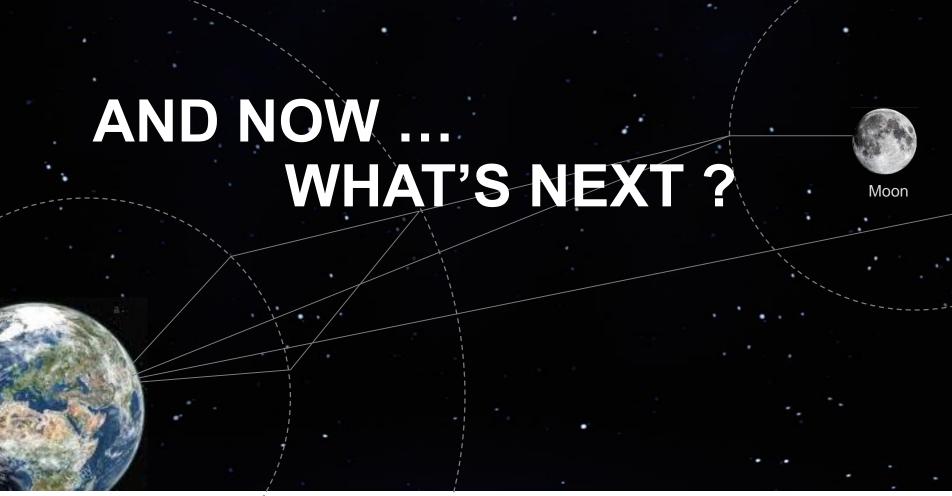


BY THE WAY, WHAT ABOUT ELECTRONICS TECHNOLOGIES FOR LAUNCHERS?

Launchers are not so much demanding for Electronics performance but ...

- Severe environment
 - Radiative
 - Mechanical (acceleration, vibrations)
 - Thermal
- Obsolescences at stake (our cycles are very long ...)
- Our objective: discouple design stakes (functional vs environmental) through technology and shorten development and integration duration through full focus on functional aspects (validation on iron birds).

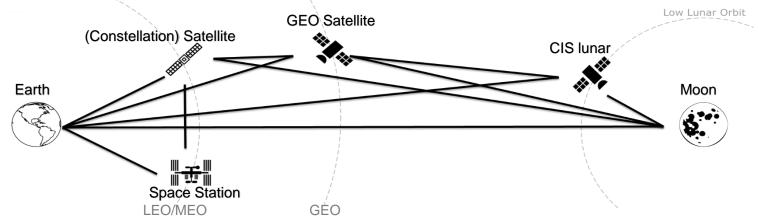




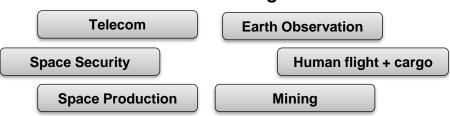


OUR PERSPECTIVE: SPACE LOGISTICS CONCEPT & MINDSET

Address space transportation as a nodes and flows network



What main market segments?



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For what activities on the nodes?



MARKET EVALUATION USING SCENARIO PLANNING

GLOBALIZATION "G7 rules"

At each inflexion point, rich countries (G7) invest in their future and take the 'best' decisions. Emerging and poor countries do not implement the necessary changes (structural and institutional).

BREAKTHROUGH "Jeff was right"

Disruption in the cost of access to space, triggering a self-sustaining B2C space economy and dominant level of private investment vs institutional

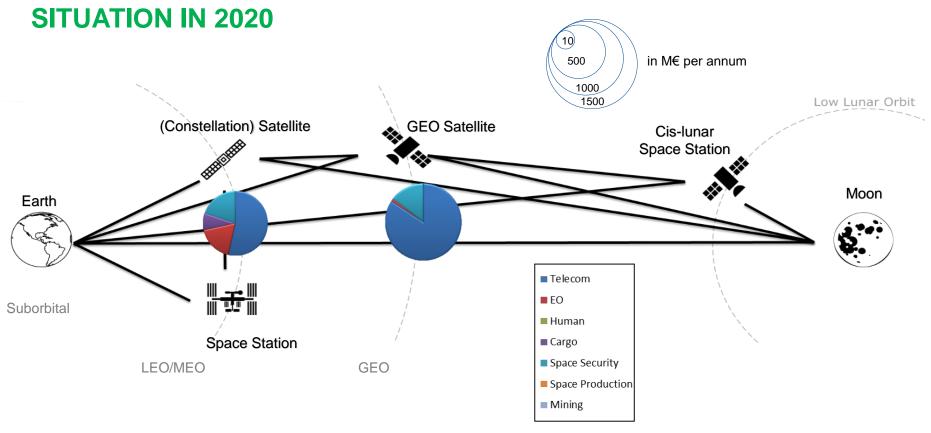
POWER BLOCKS "Global Neglect"

At each inflexion point, each country promotes its own interest.

Scenarios are a set of 'extreme' but coherent futures (2040+), and are quantified with respect to space transportation up to 2035 to support product development robustness assessments

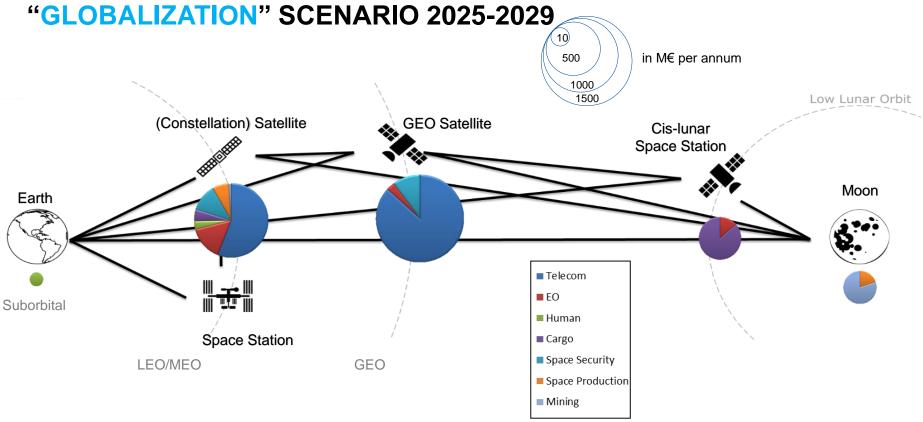


YEARLY ACCESSIBLE TRANSPORTATION MARKET VALUE





YEARLY ACCESSIBLE TRANSPORTATION MARKET VALUE





YEARLY ACCESSIBLE TRANSPORTATION MARKET VALUE "BREAKTHROUGH" SCENARIO 2025-2029 500 in M€ per annum 1000 Low Lunar Orbit (Constellation) Satellite **GEO Satellite** Cis-lunar **Space Station** Moon Earth ■ Telecom ■ EO Suborbital Human Space Station ■ Cargo

■ Space Security

Mining

■ Space Production



LEO/MEO

GEO

MAJOR STAKE TO COME ... SPACE SECURITY

2018

~ 1,500 ACTIVE SATELLITES

~ 23,000 TRACKED OBJECTS > 10 CM

~ **500,000**OBJECTS BETWEEN 1 AND 10 CM





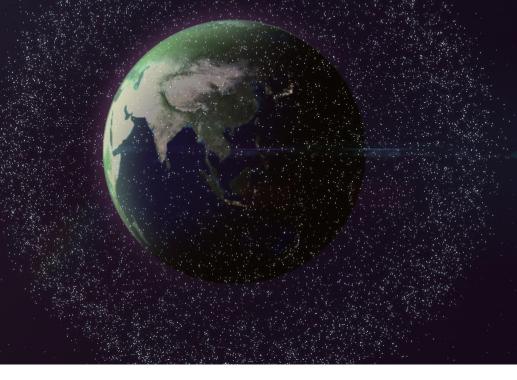
MAJOR STAKE TO COME ... SPACE SECURITY

2018

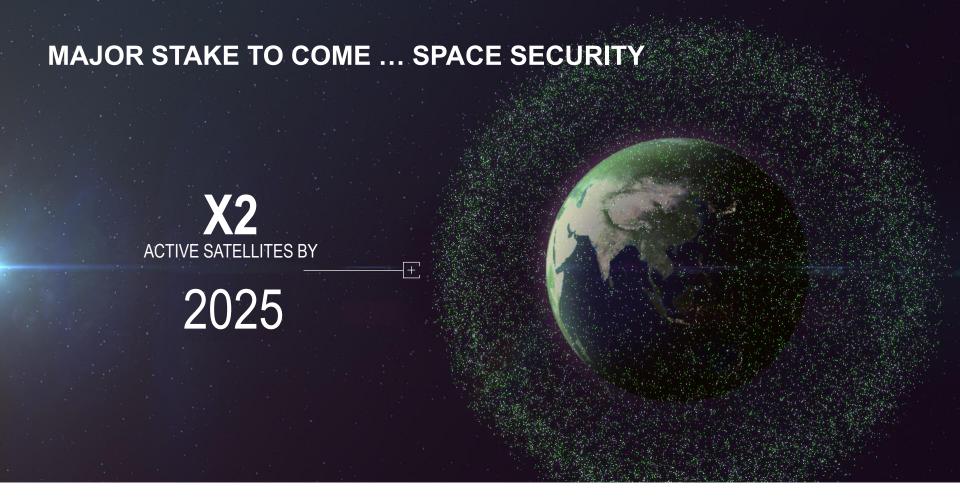
COLLISION RISKS INCREASE

LOSS OF ASSETS
GROUND & CITIZEN SECURITY
DEBRIS INCREASE











OUR PERSPECTIVE ...

« Space, like artificial intelligence or renewable energies, is becoming one of the biggest & most transforming markets of the next 30 years »

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« Space is disrupted and will grow into multi-trillion dollar industry in the next 2 decades » Goldman Sachs, March 2017



HOW WE SEE ARIANEGROUP IN 2025

ENABLING ACCESS TO SPACE

The versatility of Ariane 6 will provide
Access to Space serving
any mission to any orbit.
ArianeGroup will be part of new
exploration programs through high-value
Products, Equipment and Services.

ArianeGroup will focus on its customers' needs and expectations, with a global industrial and commercial footprint.

ENABLING GLOBAL STABILITY ON EARTH

M51 and its evolutions will remain core activities for ArianeGroup, enabling the development of major disruptive technologies.

PREPARING THE FUTURE

ArianeGroup is preparing the building blocks for next new-generation, reusable and versatile launch vehicles.

ENABLING SECURITY IN SPACE

The success of the Space Traffic Management system enables Security in Space and Space Business development.





